

Dear Pin:

I have a notion to do this and what do you think of it? To ask that little sophomore of mine, Miss Thomas who lives in Youngstown, if she doesn't want to go in with me in making some money for the Elmira drive by getting up a lecture among Youngstown ladies - and men too, of course, if they want to come - on Sam Foote, to be given in the spring vacation. Can you see anything that would make this awkward? I think I can make it interesting enough so that if it came off we wouldn't be sorry I had attempted it. I would a great deal rather talk on Foote than on any other subject because I know that what I have to say on that subject is really true and not in any way a re-hash of what some one else will come along and do a great deal better. I can do a better job than I did for your club that time I talked to them. The Elmira students have subscribed pretty heavily to the drive and all are on the *qui vive* to find ways to make the money. Come - I guess all - classes have

planned that the class *as a class* will make up all individual deficit in the individual quotas, so that each class will be able to report the full quota per individual raised. This means that some who have pledged the whole quota as individuals are working also to help on the un-pledged amount that certain individuals did not feel able or willing to pledge. For this reason Miss Thomas might be glad to go in on something like this lecture - though I don't know whether she is one of these enthusiastic ones or not. Please give me your advice in your next letter. Wouldn't she perhaps be able to have such a thing right in her own home? Is their house big, do you know? Even if not specially large, if it has a large living-room it would probably be big enough. It would be a very good part of town to start in - and my idea is that I might make it the advertising medium for those other lectures I want to work up for when I return to Ohio. I could well afford to do it for the drive! My idea would be to propose to her that she and I divide

the receipts half and half and each apply our own half to our own pledge. You know I also have pledged to this drive. My pledge is only a hundred dollars and is to be paid in five yearly payments, the first \$20 to be due this June..

I suppose I could tell her that if it was not convenient for her to use her house, I would ask you for yours. But it would be better to use hers because if it was in her house, she would feel more responsibility for getting out a good showing of people ;- I think the thing would be a great deal more likely to be a success if she had this particular responsibility.

I have a new idea just now- if it should be done and go off well, I might get Marie Klein to get me to repeat the same for her group for the Lake Erie drive, I still to keep my own part for whatever purpose I wish. I would like well enough to speak to a Jewish group only I would have to do whatever work I did with Marie separately from any of the others - either Elmira or

other Lake Erie group, because people won't work with her particular kind of pushing Jewess. Also, I wouldn't like my *first* lecture to be to her sort for fear that that would "queer" me with all the other kind.

Right now is the time to do this with any Elmira people because they are now in the height of their enthusiasm for raising their pledges. I *think* this child likes me but don't know. Whether she does or not makes all the difference in the world, I suppose. She seems to me a very nice girl.

This is Sunday and I staid home from church to see if I couldn't get my grades finished. But on second thought I don't think I am going to work on them all day. I believe I will go and call on Miss Langdon. She is the most attractive person I have seen in Elmira (except the Dean) and I think would be almost as friendly as I should give her a chance for and yet I have seen so little of her. I am going to try to get a chance to cultivate her - she is