

Remember the "Century" *Don't forget to get it.*  
cuss if they don't buy.

Hit them again *touching any old in*  
These I wish *may old in*

Hit em up! MA Gilead @

Dear Will

Sept 3 190-

I got your letter this morn  
forwarded from MA Vernon.

I am in about as bad a fix as  
you. I ordered a few more tools  
than I actually needed and now  
I can't get rid of them. 3 Cs

1 Bs - 4 As I got one bad one  
a B. Nail drove clear thro' the  
back for an inch. I sent

73.80 to Co this a.m. I owe  
something like \$54+. I will  
try and sell them in Vernon  
so as to pay up what I owe them  
as for paying me back that

is all right. I didnt lose  
much time or strength and  
I was glad enough to fix you  
all up straight there & if I had  
had any extra money myself  
I would have sent you the bal  
ance. I will think about that

Oct. delivery. I was planning  
on making one deliver the  
22 or 23. and then one at  
Xmas. And if I can't run  
down myself to deliver them  
I have a boy there that will  
quite a friend. Helping me  
a good deal too. I will let  
you know about that - the  
Oct d.) later on. and about  
your coming up <sup>next</sup> Sunday  
I hardly think you had  
better. It is pretty far and  
then I haven't got a good  
place to board. Rather high

Price \$4.00  
I mean. Perhaps I can better  
that pretty soon, I will let you  
know about that on Sunday  
next or the first of the week!  
I thank you for mentioning about  
that Oct. business perhaps it  
will help me out a good  
deal. Now will can't you  
get one of your C customers  
to take there book now so  
you could have some to  
run on. Do your best to. I  
did it all right in Mt. G.  
before I went to Canterbury  
Now of course I wouldn't  
say anything about that  
Cardington & Westfold  
business. I can't say much  
more myself. I dare say  
I wouldn't have come out  
so well as you. in the  
end. if I had had the

same conditions how old  
boy let us to the work I am  
going to take the pick of the  
town these next two weeks  
or work from daylight to dark  
just as hard as I possibly  
can. I am good for 100  
tasks in Vermont before the  
23.!!! How about it  
There is no reason why  
I should not. Tell me all  
about your work down  
there through two or three  
week Bill. I am anxious  
for you as for anybody. I  
want to see you come out  
right side up with care  
and money - a good  
lot too - to boot. Just keep  
jugging and you'll get  
there sometime.

Well I found an old ring  
fingersize at D's. Thought this  
yours. Pretty brassy tho'. I  
don't know whether it will  
polish up or not. I am going  
to take it along anyway. I  
wish to my heart old boy  
you & I were going to study  
together this next year. But  
I am not quite sure that  
I will go yet. I only  
wish you could. I go  
back to Vernon tomorrow  
P.M., probably, and I make  
no orders for the next two  
days. Whoopee!! You  
hear me. You try to  
beat it. I'll give you  
a soda if you get more  
orders than I next week.  
Sept. 8-15. Shake on it  
Will Mail. I guess

Say but you are getting  
artistic decorating your  
corners. Ha Ha  
I hope you will practice what you  
preach

I'll have to stop now  
I turn in. Tired or  
not. only been on my wheel  
since 7 A.M. About deal  
Will I know I am going  
to hear a good report from  
you now. Works like  
the old G. I'll write  
you on Sunday or the  
first of the week.

So Yours

Your friend  
Merrill,

~~S. J. 100~~

~~100~~

~~100~~

~~with you~~

From M. J. Burr  
Mt Vernon O.



Mr Will Beldin  
Plain City  
Ohio

Madison Co.

