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8/30/02

HOME OFFICE

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TORONTO

Mr. W. H. Belden,

Plain City, Ohio.

Dear Sir: -

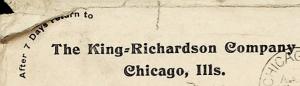
We have your reports for the first three days of the week. Enclosed find two bunches of report blanks herewith. We note the difficulties which you mention. To a chieve successone exercise as much intelligence and enterprise and energy in planning his work as in showing his book when he is before his prospective customer. Success is made up of a lærge number of small. things.

Hoping that you will be able to do a great deal better next week, we remain

Yours cordially, THE KING RICHARDSON COMPANY.

DICTATED TO THE GRADE TRANSCRIBED B

RM





Mr. W . H. Belden,

Plain City, Ohio.

