

38 Pine ave
Long Beach California
Sun. April 15, 1923.

Dear Mother

I am enclosing some pictures with the explanation on the back. Don't you think I was fortunate to have bought the Studio from as good a man as Mr. Manning instead of from some crook? There are so many many crooked people of all kinds in California that it is nice to happen to do business with a gentleman.

Our business is going to be a good permanent business when people get to know us & our reputation has spread. So far we have made friends of nearly all our customers & some of them have already sent in their friends. We are having good success in making pleasing pictures & we take pains to make special friends with each child whose picture we take, and mothers appreciate that. The business is paying expenses now & I believe it is growing fast enough so that we can feel confident of success. We enjoy the whole business, the city & the climate and feel very very fortunate to be here instead of on the Farm. Once in a while some disagreeable

person makes us feel sick but mostly we
are getting along pleasantly. Some days
when no one comes in for several hours
we nearly worry ourselves sick - you know
how it would be. Sometimes we are so
rushed we wonder how we can ever catch
up with the work. I wish we were rushed with
orders all the time. Maybe we will be. We
certainly will be rushed at Christmas time, I
can see.

I wish you could write to us oftener.

Love Selden.

Evelina, this little letter from Selden enclosing the three photo-
graphs came this morning. You might send it to either
sister you are writing to, and she to the other. Is n't
Mr. Manning pleasant looking? He looks like a good man.
E. S. B.

April 23, 1923.

This came from
Selden to me. As both the
girls have it.

Is n't it encouraging about Selden? It is
just so fine he likes the new ship for he
has had such a hard life for so long.

a.