

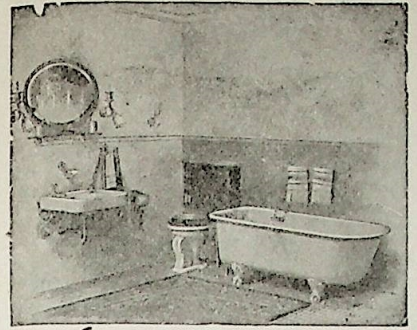
General Hardware
Stoves and Ranges
Paints and Oils
Plumbing
Heating
Tin Work
Slating
Gas Fitting
Electrical Work

MILES J. WATSON
House Phone 175

WILL W. THOMPSON
House Phone 387

Watson & Thompson

Store Phone 19



Oberlin, Ohio,

2/20

1908

Mr E. S. Belden

West New Britain
Dear Madam

You will probably remember that when you built your house you put in the Furnace. A great many people are making changes here now from Hard Coal Heaters to Soft Coal Heaters. We have a Furnace that is as good as any Furnace made today. We know this is a broad statement, but we believe that the 20" Cutting Stove and Furnace is' certainly superior to any other make. It is very heavy being all cast iron and has a special feature in' the fire pot that does surely burn air

2

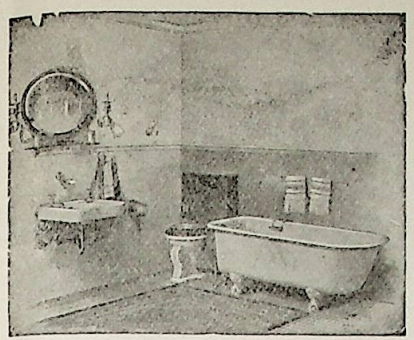
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190

This is so made that the air for the draft is taken in at the back and distributed all around the fire pot, Please give ten or 20 munits to reading of the little book we mailed you, We are exceedingly anxious to put in one of these heaters for you, Mr Newell is having some little trouble with old Heater and I suggested to him that possibly you would make the change, The 20 Century Furnace is so heavy that it will last many years, It has no clean out burning a self cleaning furnace This means much

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We can guarantee a saving of about 1/2 of your coal bills. The means much more days. We could put in one of these furnaces for you and you could draw part of the rent money to be paid on it and gradually get it paid for. Please be kind enough to read the Catalog.

We should be glad indeed to make you a special low price on this furnace if you will put one in now. We could make the change in one day so Mrs. Newell would not be without fire more than 4 hours. Trusting we may hear from you soon and truly yours
Miles J. Watson & Will W. Thompson

Watson & Thompson

Hardware
Plumbing
Steam Fitting
Furnace Work
Gas Fitting
Electrical Work

Oberlin : Ohio

Ms E. S. Belden
c/o Geo. S. Humphrey
250 Bennett av

~~Staten Island~~ West New Britain
Islands





WEST NEW BRIGHTON
FEB 22
10-AM
19 08
N.Y.